

# Managing the Weatherization Funds Hodgepodge

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June 15, 2010

# New York – Coordination of WAP and EmPower

# NYS

- WAP
  - \$60 million annual funding
  - 12,800 annual units
  - DOE Rules
- EmPower
  - \$11 million annual funding
  - 8,000 annual units
  - Electric measures, gas measures, education

# EmPower Start-Up

- Procedures: Agencies install electric measures in weatherized homes
- Expectation: Minimize administrative and recruitment costs
- Reality: Complications in identifying, recruiting, and serving households that were previously weatherized

# EmPower Models

- **Coordinated Delivery:** Agencies install WAP and EmPower measures at the same time
- **Sequential Delivery:** Agencies deliver EmPower and screen for WAP / deliver WAP and screen for EmPower
- **Fee for Service:** Agencies have for profit subsidiaries that do EmPower work

# EmPower Models

- Coordinated Delivery
- Benefits – Clients get comprehensive services at the minimum cost
- Challenge – Administrative challenges overwhelm nonprofit agency systems

# EmPower Models

- Sequential Delivery
- Benefits – Simplifies administration, reduces client screening costs
- Challenge – Prior to ARRA, long client waiting lists

# EmPower Models

- Fee for Service
- Benefits –Helps build agency capacity, increases weatherization staff compensation
- Challenge – Can lead to some confusion for clients about who is delivering services

# Other Coordination

- Alignment of Protocols
- Sharing Resources

# NYS Model

- Separate Program Administration
- Coordination of Service Delivery
- Alignment of Protocols when possible

# Colorado – Coordination of E\$P (WAP) and First Response Program

# Colorado

- WAP
  - \$12 million annual funding
  - 6,000 annual units
  - DOE Rules
- First Response / E\$P Plus
  - \$4 million per year for three years
  - 30,000 units
  - Energy efficiency

# First Response / E\$P Plus Start Up

- E\$P Plus
  - Supplemental Furnace Replacement
- First Response
  - Target Low Users
  - Direct Install
  - Workshops
  - Kits
  - Test Outcomes

# First Response Update

- Low Users
  - Postcard
  - Energy Saving Kits
- Moderate Users
  - Direct Install
  - Screening for E\$P

# Benefits of Model

- Universal Access – All clients are served
- Targeted Services – The right level of investment is targeted at each client
- Training – Helps to identify new staff for weatherization agencies

# Summary

- New York – Coordination without integration, serves the same clients with different services
- Colorado – Complementary programs, serves each client with different services

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